

MAÑÓN
QUINTANA
abogados

Firm Services

Mañón Quintana Abogados

In 2013, Mañón Quintana Abogados, developed from the merger of an experienced group of high-profile lawyers specialized in counseling and representing national and foreign companies in arbitration proceedings, as well as in judicial, administrative and constitutional disputes in Mexico's main cities, providing unique legal services of excellent quality.

Our approach to our services, based on a foundational focus on maximal dedication and a high degree of specialization, allows us to offer simple, practical, and innovative solutions to the complex legal challenges of our clients, not only from the legal standpoint, but also from a business perspective.

Our team stands out for its agility, experience, and in-depth knowledge in its treatment of our clients' legal issues, maintaining an active role in national and international associations within their legal practices. This allows us to offer innovative and sophisticated solutions, and guarantees effective implementation of our up-to-date strategies in the face of our country's continuous changes and the latest global markets trends.

Additionally, our firm values itself for thoroughly comprehending our clients' needs, allowing for flexible, sophisticated, and successful representation and defense.



More than 15 years representing financial institutions and listed companies in the most important insolvency and bankruptcy proceedings in Mexico attest to our experience.

Arbitration and Alternative Dispute Resolution

The firm represents and acts as consultant to national and foreign corporations, including Fortune 500 companies, in mediation, conciliation, and dispute boards proceedings, as well as in domestic and international arbitration proceedings administered by institutions such as the American Arbitration Association (AAA), the International Chamber of Commerce (ICC), the Mexico City's Chamber of Commerce Mediation and Arbitration Center (CANACO), the Arbitration Center of Mexico (CAM), and the Construction Industry Arbitration Center (CAIC), among others.

Our services include:

- Assistance in mediation and conciliation proceedings.
- Assistance in arbitration proceedings, either as arbitrators, counselors, or as Mexican law experts.
- Obtainment of provisional measures.
- Attention to judicial proceedings in assistance to arbitration proceedings.
- The recognition and enforcement of arbitral awards.
- Assistance in arbitral awards annulment proceedings.
- Issuance of opinions as experts in Mexican law.

Relevant cases

- We participated in various arbitration proceedings before Mexico City's Chamber of Commerce (CANACO) which arose from the termination of certain distribution contracts in the area of private security services. These arbitration proceedings constitute important precedents in this industry in Mexico, as they formed new jurisprudential criteria.
- Jointly with a New York law firm, we acted as consultants to a national textile company in an arbitration proceeding administered by the American Arbitration Association, which arose from a dispute in the acquisition of a business division of a recognized clothing brand.

Bankruptcy & Restructuring

For several years, our lawyers have played an important role in the most important insolvency and bankruptcy proceedings in the country, mainly representing financial institutions, listed companies, and stock market clients. This has consolidated our reputation as one of the most competitive legal teams in Mexico in bankruptcy and restructuring proceedings.

Our services include:

- Counsel and defense of companies in reorganization or bankruptcy proceedings.
- Representation of creditors, with or without guarantees or security interests, in the recognition and payment of their credits.
- Counsel and representation in the separation of assets from the bankrupt's or insolvent's estate within insolvency or bankruptcy proceedings.
- The recognition and enforcement of awards and precautionary measures in cross-border insolvency proceedings.

Relevant Cases

Corporación GEO, S.A.B. de C.V.

The firm co-represented an issuance of stock certificates for the recognition of their credit. We participated significantly in the challenge of the restructuring agreement.

Urbi Desarrollos Urbanos, S.A.B. de C.V.

The firm co-represented a real estate trust in the separation of assets from the insolvent's estate within the insolvency proceeding, as well as in the challenge of the restructuring agreement.

Hipotecaria Su Casita, S.A. de C.V.

The firm co-represented a real estate trust in the separation of assets from the insolvent's estate within the insolvency proceeding, in addition to successfully negotiating the delivery of the amounts subject to separation.

Leasing Operations de México, S. de R.L. de C.V.

The firm co-represented a number of issuances of stock certificates, from the process of an insolvency proceeding and in various parallel legal proceedings.

Compañía Mexicana de Aviación, S.A. de C.V.

The firm advised the workers affiliated with the Aviator Pilots Union of Mexico in the execution and payment of their claims.

Turbo Limited, S.A. de C.V.

The firm represented an American company in the recognition of its claims.

Edamsa Impresiones, S.A. de C.V.

The firm represented a German capital company in the recognition of its claims, as well as in the separation of assets leased to the bankrupt company.



Insurance and Reinsurance Litigation

Our team is widely renowned for advising and representing the preeminent national and foreign insurance companies in judicial and arbitration proceedings, with particular recognition for its implementation of specialized and sophisticated defense strategies on behalf of the companies. We maintain a constant dialogue with judicial authorities in order to improve our understanding of provisions applicable to the insurance industry and avoid the issuance of harmful criteria or norms for this sector.

For more than ten years, our attorneys have been involved in complex cases originating from claims of high national impact related to damages resulting from natural phenomena, advising and representing insurers in judicial proceeding filed by their insured, and beneficiaries, as well as against reinsurers with which the respective risks are placed, triggering relevant judicial criteria for the industry.

As part of our services, our team of experts provides counsel in the fields of damages, civil liability, and health, as well as in reinsurance matters directed towards the detection of key aspects of conflict in the execution and enforcement of contracts, in order to prevent litigation between the companies.



As part of our services, our team of experts provides counsel in the fields of damages, civil liability, and health, as well as in reinsurance matters directed towards the detection of the key aspects of conflict in the execution and enforcement of contracts, in order to prevent litigation between the insured companies and those companies with whom they place and share risks.

Our services include:

- Counsel and consultancy in the drafting of insurance products (writing clauses and policies) from a litigation perspective.
- Representation in disputes in the field of damages, civil liability, and health.
- Consultancy on reinsurance, mainly in handling incidents.
- Subrogation.
- Corporate litigation specialized on insurance institutions.
- The drafting and filing of strategic constitutional actions against adverse regulations for the insurance sector, for the issuance of criteria that determine their non-application in favor of our clients.

Relevant clients

For more than 5 years, we have been assisting and representing the leading French insurance company in Mexico in the field of civil liability and one of the leading insurance companies in the field of credit insurance in the recovery of a high-profile portfolio of its different subsidiaries around the globe, as well as several national insurers specialized in the field of damages and health.

Relevant cases

Lloyd's

Our team assisted an insurance company in the claim filed by the Government of the State of Puebla regarding the damages caused by tropical cyclone "Stan."

Also, our lawyers participated in the development of the strategy and advised the mediation procedure carried out with Lloyd's regarding the reinsurance contract related to the affected policy on damages caused by tropical cyclone "Stan" in the State of Puebla.

Grupo Fertinal

Our firm participated in the drafting and relief of one of our client's requests to several reinsurers, derived from the compensations paid for the damages caused by tropical cyclone "Juliette" in the facilities of Grupo Fertinal.

Insurance agents

Our team advises several insurance companies in conflicts and claims derived from the creation of Insurance Agents Syndicates, basing our defense strategies on a constitutional perspective.

Relevant criteria

Because of the implementation of defense strategies in cases handled by our lawyers, important judicial criteria favorable to the interests of the sector have been issued.

“DOCUMENTS IN THE COMMERCIAL ACTION. THE PROCEDURAL BURDEN TO REQUEST THE ISSUANCE OF DOCUMENTS THAT THE DEFENDANT DOES NOT HAVE AND THAT SHOULD BE EXHIBITED WITH THE ANSWER OF THE COMPLAINT, ONLY PROCEEDS WHEN SUCH DOCUMENTS ARE IN THE POSSESSION OF PUBLIC ORGANISMS, NOT PRIVATE INDIVIDUALS”.

“OBLIGATION TO REPAIR DAMAGE AND LOSS PROFITS FOR THE NON-PAYMENT OF A CHECK ACCORDING WITH THE CONVENTIONAL RIGHT TO FAIR COMPENSATION (Legal construction of article 193 of the General Negotiable Instruments and Credit Operations Law)”.

“INSURANCE CONTRACT. IN ORDER THAT THE DEFENSE DERIVED FROM THE RIGHT OF THE INSURER ESTABLISHED IN ARTICLE 67 OF THE RELEVANT ACT PROCEEDS, IT IS NOT NECESSARY TO PRECISELY SPECIFY AND DETAIL THE REDUCTION ON THE COMPENSATION SUM, BUT ONLY TO PROVE THAT THE NOTIFICATION OF THE INCIDENT WAS NOT GIVEN AT THE APPROPRIATE TIME.”

We are a local firm with experience in international cases that offers a different perspective on litigation.

Banking and Finance Litigation

For over fifteen years, our lawyers have represented and acted as consultants to national and foreign financial institutions and listed companies, in their operations and high-profile disputes, from the restructuring of loans, trusts, and debt acquisition to the restructuring of liabilities, always with the approach of ensuring the recovery of claims and the defense of their respective assets.

Our services include:

- Counsel on financing and financial restructures.
- Recovery of high-profile past-due portfolios, as well as representation in disputes over banking and fiduciary operations.
- Assistance in proceedings for the enforcement of guarantees, securities, credit instruments, and transactions, including equipment-operating and financing credits litigation.



Constitutional and Human Rights Litigation

Our team has extensive experience defending our clients against human rights violations, turning to the Amparo proceeding or even to local constitutional procedures in a strategic way to successfully resolve legal situations that affect clients' businesses or activities.

Our services in Constitutional and Human Rights Litigation include counseling and representation in Amparo or local constitutional proceedings against laws, acts, omissions, and judgments issued in violation of the index of human rights contained in the Federal or State Constitutions and International Treaties signed and ratified by our country, as well as obtaining temporary and permanent injunction orders during such constitutional proceedings.

Relevant cases

The firm represented a listed real estate company in the constitutional challenge of Mexico City's property law amendment published in April 2017.

The firm represented an American automobile company in the constitutional challenge of the Consumer Protection Federal Law amendment published in January 2018.

Our legal team represented a number of issuances of stock certificates and trusts in the constitutional challenge of the approval of insolvency agreements that adopted a debt capitalization mechanism, considering such mechanism in breach of the Freedom of Association right interpreted a *contrario sensu*.

We are experts in challenging authorities' and individuals' violations of human rights.



The firm has the ability to act as consultants to national and foreign clients in their relations with governmental authorities and their administrative resolutions.

Consulting and Litigation in Administrative Law

Our attorneys regularly advise and represent domestic and foreign clients in their relations with government, in their compliance with administrative provisions applicable to their respective industries and operations including licenses, permits, and compliance with Mexican Official Standards (NOMs), and in challenging acts of authority that affect their interests and rights.

Our services include:

- Assistance in verification visits of administrative authorities.
- Processing of licenses and permits with federal and state authorities.
- Counseling on compliance with Mexican Official Standards and International Standards.
- Counseling on the execution of administrative contracts, including public-private partnership projects, as well as on the interpretation and enforcement of administrative laws.
- Assistance in non-conformities appeals and conciliatory procedures before the Ministry of the Public Function.
- Counseling and representation in administrative procedures of rescission, early termination, and expropriation of property.
- Assistance and representation in contentious-administrative litigation before the Federal Court of Administrative Justice and State Contentious-Administrative Courts.
- Assistance and representation in Constitutional litigation (amparo) against acts of authorities.

Relevant cases

The firm advised and represented a state bank in the administrative rescission of a public contract for the development and start-up of its central banking system, as well as in civil and administrative litigation arising from such rescission. This was one of the most complex IT cases ever handled in Mexico.

The firm represented a soft drink multinational in the challenge of a million-dollar fine imposed by local authorities for alleged violations of administrative provisions regarding construction regulations, included in of a contract executed with the Federal Electricity Commission.

We successfully represented a national company in the challenge of the closure of its establishment and a million-dollar penalty for the alleged installation of irregular outdoor advertising.

Commercial Litigation

Our legal team has over 15 years advising our clients' most complex and delicate business and commercial transactions, mainly in the automobile, real estate, refreshment, cosmetic, mining, and textile industries, from a standpoint emphasizing the prevention of risks and the contingencies. This allows us to design and implement personalized and sophisticated strategies in service of their most challenging litigation before Federal and State Courts throughout Mexico.

Our services include:

- Counseling in commercial and business operations, as well as in the interpretation, rescission, and compliance of commercial contracts.
- Counseling and representation in conflicts between shareholders, corporate groups, and trust disputes.
- Attention to judicial and non-judicial proceedings for the enforcement of guarantees and securities, as well as for contractual breaches, including the international sale of merchandise and public and private construction projects.

Civil Litigation

Our team has expertise and experience dealing with complex trials in civil matters before State and Federal Courts throughout Mexico. Our attorneys regularly participate in the most recognized, complex, and sophisticated civil litigation cases.

Our services include:

- Implementation of risk prevention strategies in civil operations, as well as counseling on civil contracts interpretation, termination, and compliance.
- Assistance in to disputes involving easements and usufructs, as well as with property and assets possession.
- Attention to judicial proceedings arising from disputes involving mortgages, as well as contractual breaches, including real estate leasing, provision of services, and construction projects, among others.
- Attention to legal proceedings regarding civil liability, damages, and non-material damages.
- Representation in legal proceedings derived from public tenders, invitation procedures, or direct contract awards.
- Counseling and representation in federal class actions.
- Recognition and enforcement of foreign judgments, as well as the attention to international judicial communications.

The trust that our clients place in our hands strengthens and inspires us to be one of the leading litigation firms in Mexico, maintaining close and continuous contact and counsel with our clients in their most critical and challenging litigation.



Our attorneys are recognized specialists in the Consumer Protection practice.



Consumer Protection and Commercial Advertising

Our Consumer Protection team is recognized as one of the leading and, most highly qualified teams in specialized advice in the Consumer Protection practice for national and foreign clients. We conduct audits and consulting to improve their business practices and operations, as well as in representing and defending their best interests against acts of the Federal Consumer Protection Agency and before Federal or State Courts.

Our services include:

- Active representation in verification and monitoring proceedings and conciliatory, arbitration, and infraction proceedings before the Federal Consumer Protection Agency and Self-Regulation Bodies.
- Assistance in proceedings regarding advertising and commercial information, including counseling on general product labeling.
- Counseling on commercial promotions and advertising campaigns.
- Counsel on the registration of adhesion contracts.
- Attention to authority information requirements and recalls, as well as product liability claims.
- Counseling and representation on federal class actions.



Relevant cases

The firm successfully represented the leading multinational in toothpastes in a comparative advertising proceeding, derived from the misuse of the image of the leading toothpaste in the market by its main competitor.

The firm advised and successfully represented a national company in the vegetable oil industry in an advertising proceeding, derived from the advertising campaign of its main edible oil.

The firm advised and successfully represented the leading private security monitoring company in the registration of its contract for the provision of monitoring services before the General Directorate of Registration of Adhesion and Self-Financing Contracts of the Federal Consumer Protection Agency, derived from the amendment of the Federal Law of Private Security reform. The registration process was used by the authority to draft the “Mexican Official Standard NOM-184-SCFI-2012, Commercial practices-Normative elements for marketing and/or provision of telecommunications services when using a public network of telecommunications”.

The firm advised a listed real estate company on the registration of its sale contract of real estate before the General Directorate of Registration of Adhesion and Self-Financing Contracts of the Federal Consumer Protection Agency.

The firm acted as consultant to an automobile company in its recall proceeding, as well as in the information requirements of the Federal Consumer Protection Agency.

Public Procurement

The strategic activities of the state occupy a substantial part of the national economy, so our team regularly accompanies and advises national and foreign corporations in all stages in the process of contracting acquisitions, leases, services, and public works entered into with diverse entities of the Public Administration.

Our services include:

- Counseling in all stages of the public procurement process, whether through tenders, restricted invitations, or direct assignments.
- Integration of public bid proposals and related legal documents.
- Assistance in clarification meetings, processing of guarantees, and awarding of contracts.
- Attention to non-conformity appeals before internal control bodies.
- Negotiation of public contracts and public-private partnerships.
- Counseling and representation in administrative procedures of rescission and early termination public contracts.
- Assistance and representation in contentious-administrative litigation before the Federal Court of Administrative Justice and State Contentious-Administrative Courts.
- Assistance and representation in Constitutional litigation (amparo) against acts of authorities.

Latin American Affairs

With the growing ease and necessity of international transactions, consistent legal support that is unafraid to cross borders is essential. To serve our clients' legal needs not only in Mexico, but also across Latin America, in 2021 Mañón Quintana Abogados developed its Latin American practice.

This practice is comprised of a team of bilingual lawyers, with work experience in the United States and Latin America, who work in collaboration with various law firms in several countries of the continent to guarantee our clients uniform and timely legal advice in a wide range of matters.

Our location and experience make us uniquely suited to meet the international legal needs entrusted to us. From cultural nuances to the commercial subtleties that often get lost in translation, our team skillfully guides our clients through the pitfalls that frequently frustrate international work.

Moreover, with binational legal training and decades of experience in Spanish-speaking countries, our attorneys are prepared to provide authentic, expert advice and representation to our clients in a wide range of matters across the continent.



The in-depth knowledge and experience of our team allows us to find the right solution to each one of our clients' needs.

“We consider our people as our most valuable and important asset. We invest in them and contribute to their personal development, to train better persons and skilled litigants.”

- Antonio Mañón and Gerardo Quintana -



Antonio Mañón | Partner

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Arbitration, Bankruptcy, and Litigation.

Antonio is an attorney with more than fifteen years of experience in Arbitration, Bankruptcy proceedings, Civil-Commercial Litigation, and Consumer Protection. He has focused his practice on counseling and representing companies in the automobile, soft drinks, real estate, textile, retail, technology solutions, private security, and industrial equipment industries, as well as banks, financial institutions, and listed companies. He obtained his law degree (J.D. equivalent) from Universidad La Salle in Mexico City, obtained a Specialized Degree on Commercial Law from Escuela Libre de Derecho, and is a candidate to obtain his Master of Laws Degree (LL.M.) on Private Law from Escuela Libre de Derecho and Instituto de Empresa of Madrid. He has a Diploma in International Arbitration from Escuela Libre de Derecho and a Diploma in Bankruptcy Law from the Escuela Libre de Derecho and the Mexican Bar Association. He is a fellow of the Academy of American and International Law of Dallas, Texas, Associate Professor of Insolvency and Bankruptcy of the Master on Private Law from Escuela Libre de Derecho, and is a founding partner of Mañón Quintana Abogados, where he co-heads the Bankruptcy, Litigation, and Consumer Protection practices and leads the Arbitration practice.

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Administrative Litigation, Civil-Commercial Litigation, and Consumer Protection.

Jorge is an attorney with more than ten years of experience in Public Procurement, Administrative Litigation, Civil-Commercial Litigation, and Consumer Protection Law, focusing his professional practice in advising and representing mainly companies in the automotive, real estate, retail, technology and private security sectors, as well as banking, financial, and insurance institutions. He completed his law degree (J.D. equivalent) at Universidad La Salle in Mexico City and is a candidate to obtain a master's degree in Administrative Law at Universidad Panamericana. He joined Mañón Quintana Abogados in 2013.

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Bankruptcy, Litigation, and Insurance and Reinsurance.

Gerardo is an attorney with over fifteen years of experience in Bankruptcy proceedings, Civil-Commercial Litigation, and Insurance and Reinsurance. He has focused his practice on counseling and representing banks, financial institutions, and listed companies, as well as insurance companies. He obtained his law degree (J.D. equivalent) from Universidad La Salle in Mexico City and has a Specialized Degree in Amparo proceeding from the Universidad Panamericana. He has a Diploma in Insurance and Bonding from the Escuela Libre de Derecho and a Diploma in Bankruptcy Law from the Escuela Libre de Derecho and the Mexican Bar Association. He is founding partner of Mañón Quintana Abogados, where he co-heads the Bankruptcy and Litigation practices and leads the Insurance and Reinsurance practice.

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Litigation and Insurance and Reinsurance.

Dario is an attorney with ten years of experience in Insurance and Reinsurance Litigation, Banking and Finance Litigation, Constitutional and Human Rights Litigation, and Civil-Commercial Litigation, focusing his professional practice in advising and representing companies in the insurance sector, as well as banking and financial institutions. He graduated from Universidad Nacional Autonoma de Mexico (UNAM). He has a Diploma in Insurance and Bonding from the Escuela Libre de Derecho and a Diploma in Bankruptcy Law from the Escuela Libre de Derecho and the Mexican Bar Association. He joined Mañón Quintana Abogados in 2013.

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Arbitration, Bankruptcy, Litigation, and Insurance and Reinsurance.

Santiago is an attorney with ten years of experience in Arbitration, Insurance and Reinsurance Litigation, Banking and Finance Litigation, and Constitutional and Human Rights Litigation, focusing his professional practice on advising and representing companies in the insurance sector, as well as banking and financial institutions. He graduated from Universidad Iberoamericana in Mexico City (J.D. equivalent) and has a Master in International Law from Universidad de Chile and Heidelberg University in Germany. He also has a Diploma in International Arbitration from the International Chamber of Commerce and Escuela Libre de Derecho. He joined Mañón Quintana Abogados in 2015.

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Bankruptcy, Civil-Commercial Litigation, Administrative Litigation and Banking and Finance Litigation.

Ricardo is an attorney with more than twenty years of experience in Bankruptcy, Banking and Finance Litigation, Administrative Litigation, and Insurance and Reinsurance Litigation. He has focused his practice on counseling and representing banks, financial institutions, and listed companies, as well as insurance companies. He graduated from Universidad Iberoamericana in Mexico City. He joined Mañón Quintana Abogados as a partner in 2023, where he co-heads the practices of Bankruptcy, Banking and Finance Litigation and Administrative Litigation.

Senior Associates

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Litigation and Insurance and Reinsurance.

Enock is an attorney with ten years of experience in Insurance and Reinsurance Litigation, Banking and Finance Litigation, Civil-Commercial Litigation and Constitutional and Human Rights Litigation, focusing his professional practice on advising and representing companies in the insurance sector, as well as banking and financial institutions. He graduated from Universidad de Xochicalco in Ensenada, Baja California (J.D. equivalent). He joined Mañón Quintana Abogados, SC in 2017 and is the responsible attorney of our office of Tijuana, Baja California.

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Litigation and Latin American affairs

Jacqueline is an attorney with more than ten years of experience in portfolio recovery for financial institutions and transnational technology companies, focusing her professional practice in the implementation, development and execution of collection strategies, negotiation, reduction of bad debt risk and increase of portfolio effectiveness, both in Mexico and Latin America. She is a graduate of Cety's Universidad Campus Mexicali. She is a member of Mañón Quintana Abogados since 2021.

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Bankruptcy and Civil-Commercial Litigation

Emmanuel is an attorney with more than ten years of experience in Bankruptcy and Civil-Commercial Litigation. He has focused his professional practice in advising and representing companies in the automotive sector, as well as banks and financial institutions. He is a graduate of the ETAC University in Mexico City, in addition to having completed the Diploma in Damages from the Escuela Libre de Derecho. He joined Mañón Quintana Abogados in 2021.

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Bankruptcy and Civil-Commercial Litigation

Ana Karen is an attorney with more than ten years of experience in Bankruptcy and Civil-Commercial Litigation. She has focused her professional practice in advising and representing companies in the automotive sector, as well as banks and financial institutions. She graduated from Facultad de Estudios Superiores Campus Acatlán-UNAM in the State of Mexico, and has a Master's Degree in Intellectual Property from the Universidad Rey Juan Carlos in Madrid, Spain. She joined Mañón Quintana Abogados in 2023.

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Arbitration and Civil-Commercial Litigation

Renata is an attorney with more than eight years of experience in Arbitration and Civil-Commercial Litigation. She has focused her professional practice in advising and representing companies in the automotive sector, as well as banks and financial institutions. She graduated from Universidad Iberoamericana in Mexico City, with an exchange program at RMIT University in Melbourne, Australia, and holds a Master of Law Degree (LL.M.) in International Dispute Resolution from Queen Mary University of London, a Diploma in Bankruptcy Law from Escuela Libre de Derecho, as well as a Diploma in International Arbitration from Escuela Libre de Derecho and the Mexican Chapter of the International Chamber of Commerce. She joined Mañón Quintana Abogados in 2023.

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